



**Massachusetts**  
Chamber of Commerce

Great News From Fallon Community Health Plan!

**For members and potential members of the Massachusetts Chamber of Commerce**, we can help lower your health insurance premiums for your business.

Fallon Community Health Plan is pleased to announce some positive changes to our small group (1-50 employees) rating methodology that may result in more favorable premium rates, effective July 1, 2012.

Once again, thanks to our new core business system, we are now able to review data with greater specificity, which in turn has allowed us to re-assess our pricing and costs will allow us to continue being more rate competitive.

The changes are:

1. We re-evaluated and revised our SIC factors, which has resulted in many companies receiving a more favorable rating classification.
2. Our costs trends have been reduced.

Having made these changes to our small group rating methodology for July 1, 2012, it may be advantageous for you to re-quote your business that was previously quoted using our older methodology.

If you would like more information on the new Fallon rates, simply contact us at 1-888-703-3335 or fax us at 978-388-6633 or email us [info@chambersinsuranceservices.com](mailto:info@chambersinsuranceservices.com) for a free quote

Sincerely,



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